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Sebastian Reisig has a background as flexo printing press operator, and graduated as print and media technician. He now works as editor in the packaging and printing industry since 2009, and contributes to Flexible Packaging Technology since 2015.

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UTECO 2017 Summary and 2018 Events

Uteco reports a new record in sales in 2017 with having signed orders worth EUR 142.5 million, that's 9.62% increase when compared to 2016.

The Italian manufacturer managed to further grow its already strong position in flexo printing, but also in other technologies such as gravure printing as well as digital and offset or laminating.

In 2018 Uteco will increase their investment in R&D and to the constant expansion and optimization of the production processes, at all the levels organizational (Industry 4.0, Lean Production, 6Sigma, 5S, automatic kanban...), and new machinery.

Particular attention has to be given to the continuous development of the Service division, with the recruitment and training of new mechatronic engineers, in the face of more than 3000 machines installed and an increase, year after year, of more than 100 machines.

The Sales and logistic structure will be additionally strengthened, in line with the Uteco South East Asia Branch, in other strategic areas of the world.

With reference to the marketing events, Uteco is involved in the ongoing organization of the Print4All, part of the INNOVATION ALLIANCE, at Milan. This event will be the most important European Event in 2018. At the same time, Uteco is organizing a dedicated OpenHouse to show some machines in operation.

Looking to the future, Uteco is reinforcing its objectives of continuous growth also in the Business Plan 2018-20, in terms of sales, product range, innovative developments, investments in resources and equipments (starting from the new factory Uteco Plant number 4, in the second part of 2018).

Uteco's plan is to reach sales of more than EUR 150 millions in one year in advance with respect to the original plan, and the EUR 200 millions in the following years, also on the basis of potential acquisitions.

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