

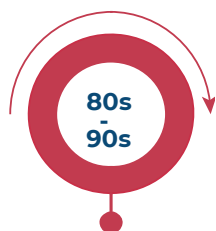


Uteco

COMPANY OVERVIEW

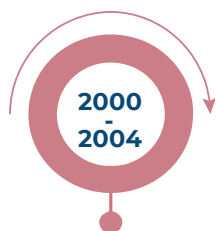


Our History



Origin

We start our business in the 80s. In 1985 the first **Flexographic Presses** line is launched in the market.



Restructuring

We implement a **Restructuring Plan** to **strengthen** and consolidate our financial position while laying the **foundations** for strong growth in the market for the coming years.



Business Growth

Business grows at fast pace. **New Product lines** and R&D Centre are launched: **Rotogravure and Coating & Laminating** BU in early 2000s, **Digital Print** BU in 2017.



New Industrial Ownership

The **Ownership** changes from family-owned business to Private Equity Fund. NB Renaissance Partners **Private Equity Fund** acquires a **majority stake** in **Uteco**.



Strategic Development Plan

New Strategic Plan is launched in order to guarantee **strong growth** in the **coming years**, making sure Uteco continues the **technological leadership** and **worldwide recognition**.

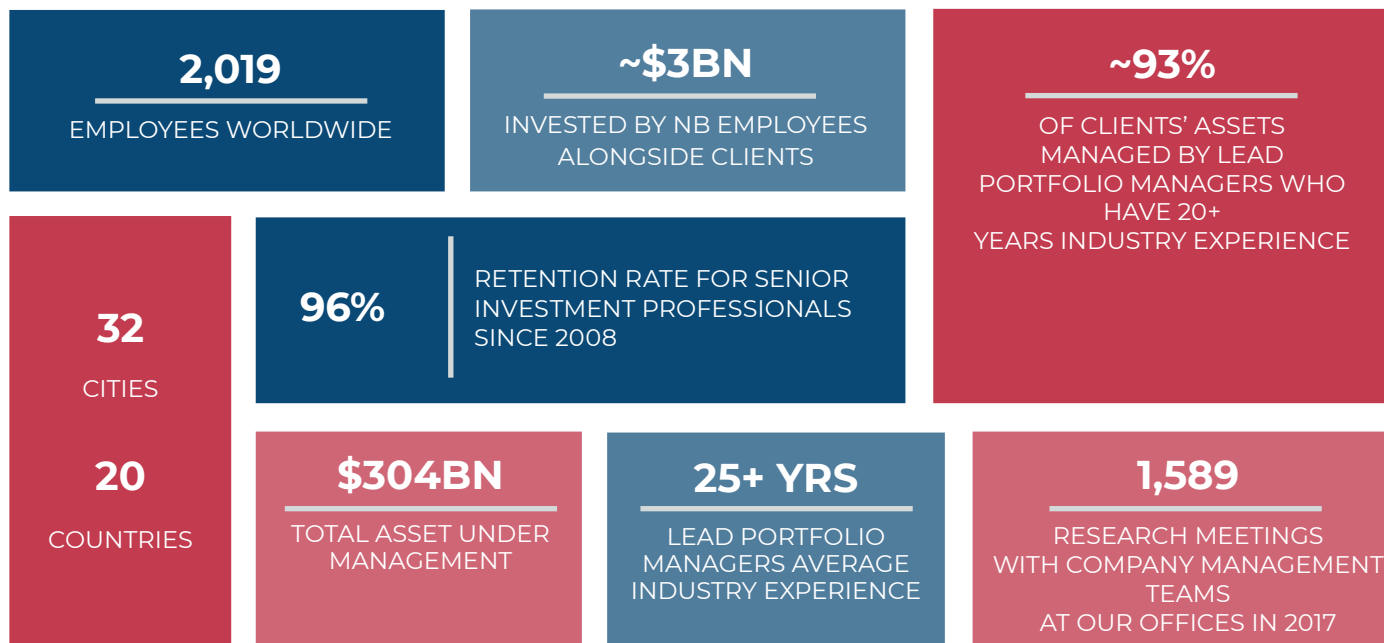


The Flex Converting Alliance (FlexCA)

Launch of the **Flex-Converting Alliance**. FlexCA is an **Alliance of Companies** through **binding Equity Agreements** to offer the widest portfolio in the converting Industry covering **Extrusion, Printing & Slitting**. **FlexCA** current companies are: **Uteco, Vision, ENCA, BIMEC, CMG, SMARTJET**.

Our Ownership

Founded in 1939, **Neuberger Berman** provides solutions across equities, fixed income and alternative investments with a global reach.



Our Vision and Mission

Our **Vision** and **Mission** are coherent with the the belief of a **better future** for the **packaging industry**.



We aim for a more sustainable future with innovation and flexibility

VISION

To support modern society in the **development of new lifestyles** enabling the **innovation** and the **sustainability of packaging** is our vision, that is aligned with the social function of packaging, **for the future society and for our children.**

MISSION

To **be the best partner in the converting industry** by **offering solutions** that are always **innovative, flexible, robust and sustainable.**

Our Values



Our brand values are the **foundation of our company** and **identity**.



Sustainability



Long-lasting relationships of trust with clients and business partners, embracing transparency, empathy, and integrity.



Innovation



A pragmatic vision that looks ahead, envisioning the next generation of businesses through integrated and innovative solutions, to make a real difference.



Results



A reliable partner, fully committed to excellence, meeting quality and durability standards. Proven industry experience and a demonstrated track record of performance and know-how.



Cooperation



A human-centered corporate philosophy that creates long-lasting relationships of trust and added value with clients, for clients.



Passion



A synergic team of professionals, working with fervor, dynamism and a strong credo to achieve valuable results and effective solutions.



Our Associations Network



We are proud to participate to **worldwide leading associations** on **flexography and rotogravure printing**.



Moreover, we participate to CEFLEX, a leading European collaborative initiative representing the entire value chain of flexible packaging focused on sustainability.



ALONG THE FULL FLEXIBLE PACKAGING VALUE CHAIN

- Raw material producers
- Ink
- Coating & Adhesive suppliers
- Film producers
- Flexible packaging converters
- Brand owners
- Waste management companies



Build a Circular Economy for Flexible Packaging

Our New Positioning

A **New Era** has begun in Uteco. The era of the **Flex-Converting**.

- Flex-converting is a neologism formed by two words: **flexible and converting**.
- It brings together the concept of flexibility in delivering a **tailor-made product** to our customers with the world of flexible packaging and the converting industry.
- '**Join the flex-converting**' is more than a payoff, it is a call to action where we ask the people to choose Uteco and come with us on a journey where the customer is at the center of every product we design and engineer.



The Era of the
Flex-Converting

Our Strategic Plan – Development Lines and Enablers

Our strategic plan covers the **development of** all the **main Corporate Areas**.

DEVELOPMENT LINES		Sales Development	
		Product Innovation	
		Customer Service	
ENABLERS		Digital transformation	
		Lean Operations & Quality	
		Human Capital	

Uteco has an ambitious **Investment Plan** in the next years, that will cover all Corporate Areas:

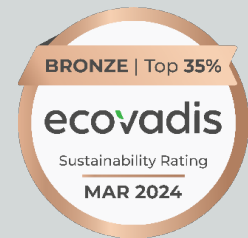
7% +

Avg CAPEX/Sales each Year

Our Most Recent Awards for Product Innovation



We have been recognized with **outstanding awards** for our **continuous Product Innovation** and **Corporate Sustainability**.



Uteco at a Glance and Machine Installed Based

We have a **worldwide installed base** of printing and converting machines.



~400

Employees

From design and prototyping to production, assistance and sales



~ € 120 M

Turnover



3,900+

Machines installed worldwide

45% Flexo Presses

15% Roto Presses

10% Coating & Laminating Machine

30% Hybrid/Special Machines



Our Production Plants

Our Production, R&D and Corporate Offices are **fully based in Italy**, in Colognola ai Colli (Verona).



Production fully based in Italy



4 Production Plants



75.000 m²



Our headquarters, along with 4 plants and a center of excellence for research, development, training and printing demonstrations (ConverDrome®), are based in Colognola ai Colli, in the east area of Verona.



**Uteco 1
Headquarter**
1985



**Uteco 2
ConverDrome®**
2007



Uteco 3
2014



Uteco 4
2019



Robustness for Value Over Time

Our **Best Value** yet: **Robustness**.



At Uteco, we understand the importance of investing in machinery that not only delivers cutting-edge technology and design but also **stands the test of time** thanks to its **robust build**. Our machines are meticulously crafted in Italy, blending exquisite aesthetics with the latest advancements in technology. With an average of 15 years, **our machines ensure the longest lifespan in the market.**

We take pride in providing our customers with beautifully designed, technologically advanced machines that **provide optimal operation for an extended period of time.**

Robustness for Value Over Time

What does **Robust** mean for **Uteco**?



Unmatched Durability

With an average lifespan of 15 years, **Uteco machines are solidly built to withstand the test of time**, delivering **exceptional performance** and **consistent results** year after year.



Timeless Innovation

Uteco machines embody the perfect fusion of Italian craftsmanship, advanced technology, and enduring design, resulting in **robust machines that remain relevant and reliable for longer and longer periods of time**.



Optimal Operation

Uteco empowers businesses to operate at their full potential by providing machines that **optimize production efficiency, reduce downtime, and enhance overall profitability**.





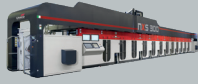











Sustainable Investments

By choosing Uteco, companies make a **sustainable investment** and **reduce the total cost of ownership**, lowering the probability of non-planned interventions and maximizing their return on investment.












Our Analog Printing – Portfolio Overview

Uteco offering for **Flexo** and **Roto** printing machines.

		FLEXOGRAPHIC PRESSES		ROTOGRAVURE PRESSES
		CENTRAL IMPRESSION	STACK/SIL	
SHORT RUN		 Onyx XS	 ONYXGO	 NXS300
			 Quarz Stack	 Onyx SIL
MEDIUM RUN		 Topaz	 Crystal	 NEXT350
		 Onyx	 ONYXRACE	 Crystal SIL
LONG RUN		 Diamond	 Diamond SIL	 NEXT450
		Our Down-Stream Units (DSU) Roto/Flexo/Hybrid Roto-Flexo/Stack		DSU ^R DSU ^F DSU ^X DSU ^K

Our Digital Printing & Coating and Laminating – Portfolio Overview

Uteco offering for **FlexoDigital & Digital Hybrid** Printing Machines and **Coating&Laminating & Extrusion Coating**.

		FLEXODIGITAL		DIGITAL		LAMINATING		COATING & LAMINATING	
SHORT RUN	MEDIUM RUN	 <p>ONYXOMNIA</p>		<p>DIGITAL HYBRID NEW</p>  <p>SAPPHIREAQUA SAPPHIRELUCE</p>		 <p>Rainbow 4.0</p>		 <p>PRISMA CLG NEW</p>	
				<p>SPECIAL APPLICATION FOR VARIABLE DATA NEW</p>  <p>VDP PACK Variable Data Printing In-line Solutions</p>		<p>SAPPHIREVDP Variable Data Printing Off-line Solutions</p> 		<p>SPECIAL MACHINE</p>  <p>DuaLam</p>	
						<p>LONG RUN</p>  <p>Rainbow EVO</p>		 <p>Horizon Triplex</p>	
		<p>Our Down-Stream Units (DSU) Roto/Flexo/Hybrid Roto-Flexo/Stack</p>		<p>DSU^R DSU^F DSU^X DSU^K</p>					



Printing Solutions – Flexo CI Overview



TOPAZ



ONYX XS



ONYXGO



ONYXOMNIA



ONYX



CRYSTAL



ONYXRACE



DIAMOND



Fit for Purpose

- 650+ **Onyx Model** sold worldwide: one of the top seller machines in the category



Design & Performance

- Quality **performance over time**
- Safe solution design: **ergonomic design** for operator's wellness and safety; friendly operating system



R&D

- Uteco is clients' reference point for **testing new products/solutions** (e.g. inks)
- Uteco is seen by converters as a laboratory for **testing new ideas**

Printing Solutions – Flexo Stack and Stack-in-Line Overview



**QUARZ STACK
TYPE**



ONYX SIL



CRYSTAL SIL



DIAMOND SIL



Fit for Purpose

- Presses with **modular in-line design**, enabling **flexibility**: in line machines can be supplied with different number of colors, drying systems, winders, and suitable to print different types of inks.



Design & Performance

- Quality **performance over time**
- Fast **printing speed**, up to 600 m/min



Easy & Safe to Operate

- SIL Flexo Presses are **Easy** and **Safe** to be used by the operators, especially during changeovers, due to its compact design levelled to the ground.



LqP Solutions – Special Machines for Liquid Packaging

The best **Solutions** designed specifically for **Liquid Packaging**.



ONYXRACE LqP



Design & Performance

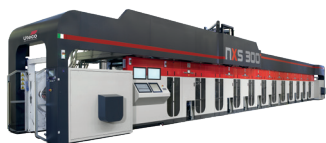
- **Enhanced Drying Capacity**
- **Versatile Configurations** (e.g. available both face-down and face-up for creasing and punching)
- **Seamless Integration** with special **Equipments** (e.g. Special Unwinders/ Rewinders, Creasing & Punching)



Robustness

- **Greatest Robustness** for printing heavy-duty material
- **Our Long-lasting Experience** with **Liquid Packaging** printing ensures unique technological capabilities in the market.

Printing Solutions – Rotogravure Overview




NXS 300



NEXT 350



NEXT 450

 Flexibility	<ul style="list-style-type: none">• Custom fitted products• High flexibility in responding to clients' needs
 Design & Performance	<ul style="list-style-type: none">• Robust design• Quality performance over time• Safe solution design: ergonomic design for operator's wellness and safety
 Sustainability	<ul style="list-style-type: none">• Our latest rotogravure machines have reached an high level of energy saving vs the comparable market solutions:<ul style="list-style-type: none">- 27% of energy consumption*- 45% of waste for each run*

* Vs Comparable Market Machine



Printing Solutions – Digital Printing Presses Overview



SAPHIREAQUA



SAPHIRELUCE



SAPHIREVDP
Variable Data Printing
Off-line Solutions



VDPPACK
Variable Data Printing
In-line Solutions



**Market Leading
Digital Printing
technologies**

- **Widest offering of Digital Printing solutions:** Fully Digital, Digital Hybrid and Variable Data Printing (e.g. QR Codes, Matrix Codes)



**Innovation
Pioneer**

- 1st color inkjet press to print **water-based inks** on flexible films
- 1st **high-speed digital press** for large volume productions
- Continuous inkjet Technologies equipped on both machines are the **leading top applications** in the world of digital printing

Laminating Solutions – Overview



RAINBOW 4.0






RAINBOW EVO



DUALAM

SPECIAL MACHINE

 <p>Solventless</p>	<ul style="list-style-type: none"> All Uteco's laminators work with solventless technology and adhesives, ranging from Traditional adhesives to innovative ones introduced with DuaLam
 <p>Versatile and Flexible</p>	<ul style="list-style-type: none"> The Product Family covers the full range of customer needs for Solventless Lamination: from Short-Runs with frequent job changeovers to Long-Runs productions
 <p>Compact and Robust Design</p>	<ul style="list-style-type: none"> Compact and Robust design to reduce the occupied space within the production area Rainbow 4.0 is a plug & play solution, meaning no need to disassemble the machine for transportation



Coating, Laminating and Extrusion Coating Solutions – Overview



PRISMA CLG






MISTRAL MV



HORIZON
DUPLEX



HORIZON
TRIPLEX

 <p>Versatile</p>	<ul style="list-style-type: none"> • Lamination with multiple technologies: solventless, water-based and solvent-based • Coating of Cold Seals, Varnishes, Lacquers
 <p>High-Performing</p>	<ul style="list-style-type: none"> • The machines are equipped with powerful drying systems, enabling fast speed productions
 <p>Special Machines</p>	<ul style="list-style-type: none"> • The machines can be configured in such a way to satisfy customer needs: multiple coating technologies (e.g. flexo, semi-flexo, roto); different laminating structures (e.g. duplex, triplex)

Our New Down-Stream Unit (DSU) - Overview

Our machines can be equipped with our new **Down-Stream Units (DSU)**

DSU Types

DSU^R

Roto

DSU^F

Flexo

DSU^X

Hybrid Roto-Flexo

DSU^K

*Stack
(2 Printing Units)*



OUR AUTOMATION SYSTEMS



Sleeve Changeover
Automation Techs

SLEEVEBOT®
SLEEVELIFT



Printing
Automation Techs

ACTIVESTART
ACTIVEDRY®
ACTIVEINK

Our Automation Technology for Sleeves Changeover



SLEEVEBOT®

Fully Automatic Solution

 <p>The Most Cost Effective</p>	<ul style="list-style-type: none">• Single adaptable gripper not requiring special sleeves or mandrels; the gripper adapts to all the existing sleeves' formats
 <p>The Most Productive</p>	<ul style="list-style-type: none">• <6 min for complete Sleeves Changeover (*)• <1 min for a single complete Sleeve Changeover
 <p>The Safest & Most Robust</p>	<ul style="list-style-type: none">• 100% process accuracy and repeatability with full operators safety

(*) considering 6 colors change

Our Automation Technology for Sleeves Changeover



SLEEVELIFT

Semi-Automatic Solution



The Most Ergonomic

- **Single moving platform** embedding **two frontal trolleys** to load the sleeves and guarantee the **most ergonomics and safest changeover operations**.



The Safest & Most Robust

- **100% process accuracy and repeatability with full operators safety**

Our Automation Technologies for Sustainability & Efficiency



ACTIVESTART

Printing Pressure & Register Automation

- ✓ Only 8m material waste at each start-up
- ✓ +240h production/year



ACTIVEDRY[®]

Drying System Automation

- ✓ -50% energy consumption



ACTIVEINK

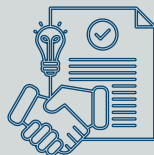
Ink Pumping Automation

- ✓ -60% energy consumption
- ✓ -40% solvent consumption
- ✓ -50% pumps maintenance costs



FlexCA – The Flex-Converting Alliance

The **New Alliance** for the **Converting**.



FlexCA is an **Alliance of Companies** through **binding Equity Agreements** to offer best-in-class products to Converting Industry.



The widest and unique Portfolio in the Converting Industry, covering **Extrusion, Printing & Slitting**.

The FlexCA – Current partners

Current **FlexCA** partners with **end-to-end solutions** for **Converting Industry**.

EXTRUSION



Single Bubble
Extrusion
Technologies
(3-5-7 Layers)

PRINTING



Printing, Coating
& **Laminating**
Machines



Single-Pass
Industrial **Inkjet**
Printers

QUALITY CONTROL



Vision Systems
for Quality &
Process Control

SLITTING



Slitter
Rewinders
Machineries

BAG MAKING MACHINES




Machines for
pouches and
plastic bags



Our Company

Printing and Converting: All Round **High Tech Innovation.**



We provide innovative and flexible solutions from a wide range of **flexographic, rotogravure, digital printing, laminating and coating machines** and a corollary of comprehensive training and support services.

We develop **special and customized configurations** of high technological value, with an ongoing commitment to research and **innovation, organizational flexibility, engineering capabilities for final solutions**, optimization of production processes, and a fast and efficient worldwide service network.

Our Service Network - Overview

We provide a **local after-sale service** with a global approach.

	SERVICE NETWORK	AREA
	2 Demo and Training Centers	NORTH & SOUTH AMERICA (1) EUROPE/MESA (1)
	10 Service Points	NORTH & SOUTH AMERICA (4) EUROPE/MESA (5) APAC (1)
	5 Service Partners	EUROPE/MESA (3) APAC (2)
	4 Warehouses	NORTH & SOUTH AMERICA (1) EUROPE/MESA (2) APAC (1)

We cover all the world with a **global geographical presence and on-site assistance.**



Our Service Network - Geographical Scope

Our **geographical presence** has a worldwide coverage.

North & South America




- **Uteco DEMO and Training Centres:** USA
- **Uteco Service Points:** USA, Mexico, Brazil & Chile
- **Warehouse:** USA

Europe & MESA



- **Uteco DEMO and Training Centres:** Italy
- **Uteco Service Points:** Belgium, Italy, Spain, Dubai, Nordics
- **Service Partners:** South Africa, Turkey, India
- **Warehouse:** Italy, Belgium

APAC



- **Uteco Service Points:** Singapore
- **Service Partners:** Australia, Japan
- **Warehouse:** Japan

Our Services

All Round Solutions for Taking Care of your Uteco Machines.

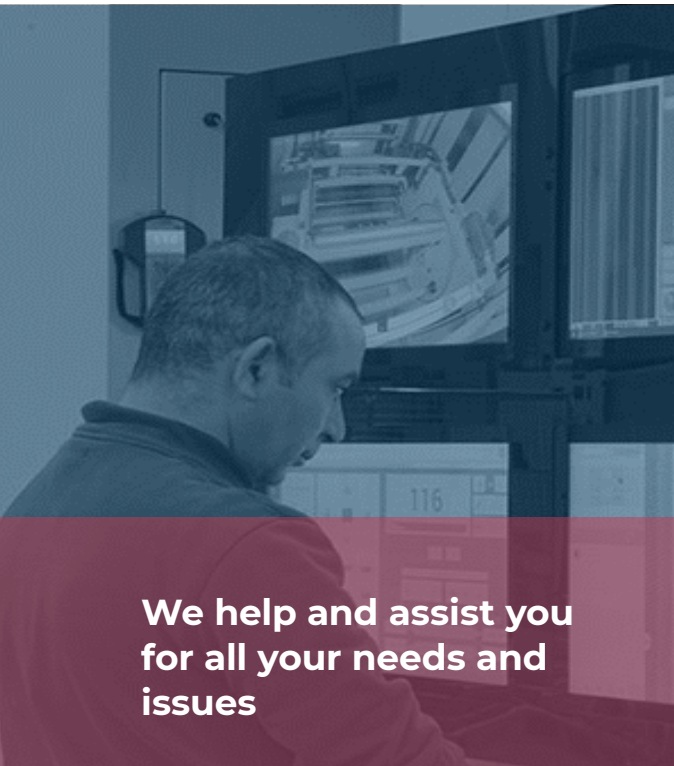
OUR SERVICE PORTFOLIO

-
- 1 Assistance On-site
 - 2 Remote Assistance (Smart Glass Enabled)
 - 3 Maintenance Service
 - 4 Upgrades
 - 5 Spare Parts
 - 6 Equipment
 - 7 Training



1A. Assistance On Site: Technical Assistance Service

Find a quick and easy solution for your machine downtimes: **Technical Assistance Service.**



We help and assist you
for all your needs and
issues

■ We solve contingent and urgent issues and/or damages on our machine at Client Site, with a customized **Technical Assistance Service**, through on-Call procedures.

■ **Professional Support** provided on demand by our qualified technicians to address technical problems, ensuring a prompt issues resolution in the shortest timing.



**Best
Professional
Service**



**Fast
Arrival
Ensured**



**Check of
Machine
Status**

1B. Assistance On-Site: Machine Inspection

Reach the full potential of your machines: try our **Machine Inspection Service**.

A machine examination/inspection conducted by **1 Uteco Technician**, based on a **Standard Control Checklist**: a list of thorough checks (**68 Checks**) to be carried out on each key machine's unit.

After the inspection, we provides the customer a **Detailed Report** with all the activities carried out and all the improvements resulting from **Machine Inspection**.



1
Uteco
Technician



2
Working
Days



68
Machine
checks



**Reach the Full Potential
of your Machine**

2. Remote Assistance (Smart Glass Enabled)

We guarantee Prompt Assistance from our **Expert Support Team**.



**Digital Technologies
ensure best Real-Time
Technical Support**

- We use the new digital technologies to provide a **24/7** active support via remote **Help-Line systems**.
- Constant **Remote Monitoring** of your machine, gauging its performance and timings and offering online solutions for breakdowns.



**24/7
Active
Support**



**Prompt and
Efficiency
Support**



**Smart Glass
Enabled
Support**

3. Maintenance Service

Gain the “peace of mind” over the management of your equipment: try our **Programmed Maintenance Service**.

- Our **Programmed Maintenance Service** aims at ensuring optimum **Performance** of the printing system at all times, guaranteeing its maximum **Reliability** and reducing **Downtimes**.
- 2 types of Programmed Maintenance: **New Machine Maintenance** (and Renewal Plans) and **Running Machine Maintenance**, for **3-years Plans** with precise scheduled visits.



**3
Years
Plan**



**2 Offers:
Running and
New Machines**



**Laying the Foundation
for a Long-Time
Machine Lifecycle**



4. Upgrades

Enhance your machines with our latest **technological innovations** and stay ahead of the latest **market trends**.



Improve your Processes'
Performance & Efficiency

- Uteco delivers different **Upgrades** that can increase machines' **Performances** or align/improve their processes to the latest technological **Market Trends**, in relation to client's needs.
- We propose different **Upgrades** clustered according to the type of **Value-add** they bring to the customers' machine.
- The 4 clusters are **Performance, Quality, Efficiency** and **Safety**.



Performance
Improvement



Quality
Improvement



Efficiency
Improvement



Safety
Improvement

5. Spare Parts

We guarantee the **optimum operation of your equipment**: Our **Spare Parts** are delivered quickly and at the best price.

Uteco offers a list of checked and guaranteed **Spare Parts**.


We reach our clients all over the world to deliver the spare parts **from our closest warehouse**.



**15.000
Spare Parts
Available
WW**



**The Fastest
Delivery
Time**



**The value of your
Machine remains
High Over Time**



6. Equipment

Your Printing Machine is only the starting point: our **Add-on Equipment Service** is the way to excellence.

- We offer our **Equipment Catalog**, suited for **specific machines**.
- We offer equipment solutions for the **Quality Control**, for the **Transport** and **Storage Control**, and for the **Washing processes**.
- Special tools or equipment added to the specific machine, to boost its **Performances** and **Efficiency** bringing it to a new technological standard.

Your Printing
Machine is only
the Starting Point



**Equipment
Accessories**

7. Training

We offer a great variety of **training courses** and complete packages of **engineering consultancy support**.

- The **Training** of your employees is key for the best performance of your equipment and the quality of your products.
- Expert guidance and technical assistance to **optimize and improve manufacturing or production processes**, ensuring efficiency, quality, and safety.



Certified Training
Expertise



Know-how diffusion
& management



The best trained
employees for the
maximum machine
performances



Contact Us - Assistance Service

CONTACT CENTER 24/7 ASSISTANCE SERVICE

Uteco Italy

+39 045 452 0003



Uteco France & Belgium

+32 524 692 70



Uteco Singapore

+65 312 981 22



Uteco USA

+1 470 594 5496



Uteco Mexico

+52 722 931 0950



Uteco Chile

+56 229 140 754



Uteco MEA

+96 264 296 469



Uteco Spain

+34 910 381 242



Contact Us

Would you like to know more
about our company?

Here's how to reach us!

Email

utecovr@uteco.com

Website

www.uteco.com/en/support

Telephone

+39 045 6174550





Release date 2nd October 2025

Uteco Converting SpA

Viale del Lavoro, 25
37030 Colognola ai Colli (VR)
Ph: +39 045 6174555
utecovr@uteco.com
www.uteco.com



Data, features and photos shown are not binding.
Uteco Group reserves the right to make any changes without prior notice.